

ANZ ChatGPT Business Partner Checklist



Use this checklist to compare providers and identify the right partner for a secure, practical and valuable ChatGPT Business implementation.



Strategy and business fit

- ☐ Starts with business goals, not product features
- ☐ Identifies and prioritises high-value use cases
- ☐ Defines clear success measures and expected outcomes
- ☐ Recommends the right OpenAI plan for your needs



Security and governance

- ☐ Reviews identity, access and workspace controls
- ☐ Helps develop practical AI policies and guardrails
- ☐ Addresses privacy, data protection and human review
- ☐ Understands Australian and New Zealand requirements



Data and integration

- ☐ Assesses data quality, ownership and permissions
- ☐ Can connect ChatGPT with your existing platforms
- ☐ Preserves current access controls and least privilege
- ☐ Supports automation and custom integrations where needed



Adoption and training

- ☐ Provides role-based, practical training
- ☐ Builds workflows around real employee tasks
- ☐ Establishes champions, resources and ongoing support
- ☐ Measures adoption, confidence and usage



Delivery capability

- ☐ Has local ANZ consultants and support
- ☐ Brings expertise across AI, cloud and cybersecurity
- ☐ Can support both implementation and ongoing management
- ☐ Provides a clear roadmap, scope and accountability

Questions to ask



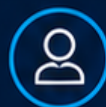
How will you identify our best AI use cases?



How will you protect our data and manage risk?



What systems can you integrate with?



How will you train our people and drive adoption?



How will you measure business value?



What support is available after launch?

Final check



A strong partner should help you move beyond licence deployment to secure, governed and measurable AI adoption.



Need support with ChatGPT Business implementation?

First Focus can help you assess, integrate, deploy and manage AI across your organisation.

